

YOUR LOCAL PAPER SINCE 1986

Letterbox delivered weekly from Hornsby to The Hawkesbury

the bushtelegraph

Phone: 02 9456 2880

Thursday 12 March 2020

WEEKLY

FUNDRAISER FOR OUR FIRIES BEROWRA RSL CLUB LTD



READ STORY P 5

PHOTO: L-R Craig Woon **Berowra RFS**, Club Berowra President Greg Fiedler, Dave Kissick **Berowra Waters RFS**, Gordon Morgan **Muogamarra RFS**, Scott Jones **Mt Kuring-gai RFS**, Tim O'Mahoney **Brooklyn RFS**, Dave Ogle **Cowan RFS**, Club Berowra CEO Steve Euers.

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JOINING FORCES TO KEEP OUR WATERS CLEAN

Hornsby Shire Council has joined forces with local oyster farmers and a range of environmentally-minded organisations to help keep our waterways clean.

Last week they all came together for a clean-up of the Hawkesbury foreshore, part of the **Tide to Tip** initiative that has been organised by **OceanWatch Australia**.



"We are very grateful for the leading role oyster farmers play in keeping our waterways clean," **Hornsby Shire Mayor Philip Ruddock** said.

"Nobody knows this part of the Hawkesbury River better than they do."

Hornsby is the only council in New South Wales that has a *Memorandum of Understanding* with the oyster industry.

According to oyster farmer and **Shellfish Quality Assurance Program** coordinator **Bruce Alford**, everybody is eager to do what they can to help.

"Rubbish floating around the river and on its banks is something that we can be proactive about and do our bit for the environment and our community," Mr Alford said.

The waste collected from the river and foreshore is audited and the data placed in the state-wide Australian Marine Debris Database. **Almost one tonne of waste was gathered on the first day of collection last week.**

The Tide to Tip program is supported by OceanWatch Australia, Clean Up Australia Day, Hornsby Shire Council, Clean4Shore, NSW Local Land Services and the NSW Landcare Program.

For more info visit: www.oceanwatch.org.au/tide-to-tip

SEEDS OF HOPE FOR NSW KOALAS

To celebrate **World Wildlife Day** on March 3rd, the NSW Government has announced **six new koala habitat restoration projects**, which include planting 50,000 koala feed tree seedlings, in the Northern Rivers and Far South Coast regions.



Environment Minister Matt Kean said he was pleased to provide up to \$150,000 in funding to a wide range of organisations, including *Lismore City Council, Friends of the Koala, Far South Coast Landcare Association, Border Ranges-Richmond Valley Landcare Network and Bangalow Koalas* to restore koala habitat.

"While we're still determining the full impact of this season's bushfires on koalas and other wildlife, we know that more than 25 per cent of koala habitat in eastern NSW was affected by fires," Mr Kean said.

"By planting more trees and restoring habitats, we can help our koalas and other native animals recover from these devastating bushfires."

The NSW Koala Strategy, which provides \$44.7 million in funding, is the biggest commitment by any State government to secure koalas in the wild.

The NSW Koala Strategy is supported by the *Saving our Species* program, which is working to secure the future of NSW threatened plants and animals, including the koala.

Further information: NSW Koala Country is a website celebrating inspiring people and organisations who help protect our koalas.

www.koala.nsw.gov.au

Mooney Mooney Club ON THE HAWKESBURY

MOONEY MOONEY OYSTER FESTIVAL

A great day of food, wine and live entertainment for the whole family to enjoy!

- Local Oyster Farmers and Attractions
- Pearl Harvesting and Tours
- Kids Petting Zoo

When: Saturday 21 March

Where: Mooney Mooney Club Lawn and Annex

Time: 10am to 3pm

Cost: FREE Event

Visit mooneymooneyclub.com.au for individual stall holders and activities.



9985 9244 | mooneymooneyclub.com.au | 5 Kowan Road, Mooney Mooney

WORLD CLASS AI-DRIVEN ADAPTIVE RADIATION THERAPY NOW AVAILABLE LOCALLY

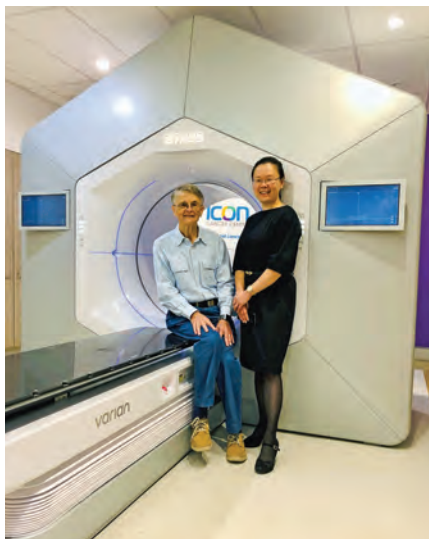
Local patients are now able to receive game changing radiation therapy treatment following the installation of Varian Ethos™ therapy at Icon Cancer Centre Wahroonga, located within the Sydney Adventist Hospital.

A 72-year-old Turramurra local, **John Buchanan** was the first patient to be treated with AI – driven adaptive radiation therapy for prostate cancer, unlocking a new era of cancer treatment.

Icon Radiation Oncologist **Dr Amy Teh** said, "Artificial intelligence is designed to allow for an even more precise radiation treatment, limiting the dose to surrounding healthy tissue and potentially reducing side effects."

John Buchanan said, "From my point of view, receiving treatment that will directly target the prostate bed while avoiding damage to the bladder and bowel is fantastic."

Ethos therapy can efficiently deliver an entire personalised treatment in a typical 15-minute timeslot, compared with other online adaptive solutions that take more than 40 minutes. John says that receiving the treatment in 15 minutes makes a big difference.



John Buchanan and Icon radiation oncologist, Dr Amy Teh.

CLLR EMMA HEYDE TO STAND FOR MAYOR



Councillor Emma Heyde (pictured, right) has decided to run for Hornsby Mayor in the upcoming September Council elections.

"I became a councillor to ensure that our beautiful neighbourhoods were protected from overdevelopment and to look after the environment," said Cllr Heyde.

"Two years on, I'm proud that I have achieved a lot of those goals. But there's so much more to do," said Cllr Heyde.

Cllr Heyde would like to see solar on schools, strategies to provide affordable housing for key workers, and better controls on who gets to build what and where. "And that's just the start."

"I would love the opportunity to serve people in this Shire full time as mayor, basically because I love where we live and I hope I have proven just how hard I will work to protect it," Cllr Heyde said.

All 128 local councils in NSW will hold general elections on 12 September 2020.

FREE BROOKLYN DAM BUSHWALK

Wednesday 18 March 8am - 11.30 am

The 7km Brooklyn Dam bushwalk explores the surprising cultural history and spectacular natural heritage surrounding the town of Brooklyn on the Hawkesbury River.

After visiting the secluded beach of **Dead Horse Bay** (how did it get its name?) ascend the steep slopes of the ridge behind Brooklyn to witness the breathtaking views of the Hawkesbury River and Ku-Ring-Gai Chase National Park. Follow a section of the Great North Walk through stunning sandstone woodland communities, to the peaceful and picturesque Brooklyn Dam. Initially constructed in 1884, can you guess the dam's purpose? **For those traveling by train, the event meeting point is a 300m (5 min) walk from Hawkesbury River station.**

Contact: Natural Resources, 9847 6832 | bushland@hornsby.nsw.gov.au **Distance:** 7km, ascent: 210m. Grade 3 (medium difficulty) circuit walk. **Approx. duration:** 3.5 hours **Target Age:** 15+



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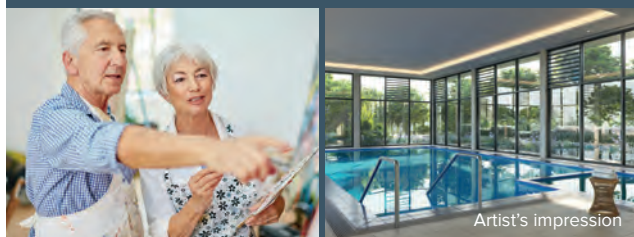
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Christine Nichols

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Office Manager/Accounts
Sue Hurdell

DISTRIBUTION

Ashlie Robinson
Kate Noonan

EDITORIAL ENQUIRIES & CONTRIBUTIONS

editor@thebushtele.com.au
02 9456 2880

ADVERTISING ENQUIRIES

Christine Nichols
christine@thebushtele.com.au
0415 381 882

Place classifieds online:
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ACCOUNTS ENQUIRIES

Sue Hurdell
info@thebushtele.com.au
02 9456 2880

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READ & DOWNLOAD ONLINE EVERY MONDAY.

Delivered to Waitara, Hornsby, Hornsby Heights, Asquith, Mt Colah, Mt Kuring-gai, Berowra, Berowra Heights, Cowan, Brooklyn, Mooney Mooney, Cheero Point, Dangar Island, Riverboat Postman, Berowra Waters and beyond.

Bulk deliveries to Hornsby, Wahoonga, Thornleigh, Westleigh, Galston, Brooklyn.

SUCCESSFUL TRANSITION TO SCHOOL

Starting school is a key transition in a child's life. It is a transition to a different learning environment where a child's resilience and self-help skills are important assets in supporting confidence.

Research confirms that children who have had the opportunity to access a quality early childhood education programme have a greater chance of a positive start to school life and the impact a quality early childhood programme has on learning outcomes is seen to be long lasting.

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understand the importance of a successful transition to school, which results in children who like school and who show steady growth in academic and social skills. Our educational programme places a strong emphasis on school readiness and is delivered in a fun and supportive environment. *Educators take time to understand each child's strengths and abilities to ensure they receive the support they need.*

WE INVITE YOU TO ATTEND OUR OPEN DAY

Come along and see our Preschool in action and meet our fantastic team of Educators. For more information please visit our website at www.mtcolahpreschool.com.au **Date:** Wednesday, March 18th 10am-12pm

Where: Cnr Amaroo Avenue & Pacific Hwy, Mt Colah **Phone:** 9476 4101



BARISTA OLD BS' COFFEE CHARITY FOR BUSH FIRE FAUNA

Hornsby A.O.O.B (Blokes & Sheilas) Charity will hold a fund raising event this Saturday 14 March (1-3pm) to help provide shelter for native animals left homeless by the recent 2020 bushfires in NSW.

AOOB Secretary, **Mick Gallagher** of Mt Colah said, "We thank new manager **Varun Trivedi** of Mt Colah Gourmet Chicken (& take-away-foods) in Yirra Road for supporting this community event."

Mick and fellow Old Bs **Gena Mulukin** (president) and **Mike Bradley** (committee) last month completed a Barista coffee making course at Hornsby TAFE under the guidance of teacher **Maria 'Josie' Corcoles**.

"We are eager to use our new knowledge for helping others, and what better way than a good cuppa coffee," said Old B **Mike Bradley** of Hornsby Heights.

The Barista trio will make you a cuppa on the day. Just pay for your coffee and then put a donation in the AOOB donation box.

"The idea to support homeless wildlife affected by the bushfires was from an article I read in The Bush Tele," said Old B committee member **Laurie Maggs** of Berowra Heights.

The article appeared in TBTW on Thursday 27 February 2020, page 11 'What the Locals are saying' where Mr **Chris Gambian** (CEO Nature Conservation Council of NSW), was asking for help to provide nesting boxes.

"Hope to see you on Saturday in support this worthy event," said **President Gena Mulukin** of Normanhurst.

For further info on the Nature Conservation Council of NSW visit www.nature.org.au

For further info on AOOB activities call Secretary Mick on 0418 112 675.



L-R: AOOB Charity members: Sect Mick Gallagher, Committee Mike Bradley, & Pres Gena Mulukin.
Photo by Manager Varun Trivedi.

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THE LOCALS

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OPEN DAY

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www.mtcolahpreschool.com.au



RFS FUNDRAISER DONATIONS

Source: Steve Euers, CEO, Club Berowra

The fundraiser held on Saturday 15th February was organised by **Club Berowra** in conjunction with the band Voodoo Punch to raise funds for our local RFS Brigades.

The night was well supported by the community with just under 200 attendees, including representatives from all six brigades.

Local MP **Julian Leeser** attended and made a short speech thanking and recognising the great job that the RFS does for the community.

We raised \$6,000 dollars on the night.

On Saturday 29th February representatives from each brigade were presented by Club President **Greg Fiedler** and CEO **Steve Euers** with a cheque for \$1,000 to be used towards new equipment.

The Rural Fire Brigades present were: Craig Woon **Berowra**, Dave Kissick **Berowra Waters**, Tim Mahony **Brooklyn**, Dave Ogle **Cowan**, Scott Jones **Mt Kuring-gai**, Gordon Morgan **Muogamarra**.

Additionally, a very generous member of **Club Berowra**, who does not want to be named, has donated a further \$5,000 to the RFS Fundraiser, to be split equally between the six local brigades.

CLEAN UP AUSTRALIA DAY 2020

Source: Rae Rosten, Site Supervisor for nearly 20 years.

Volunteers from **Friends of Berowra Valley and Berowra and District Community Association** participated in another successful Clean Up Australia Day on Sunday 1st March.

This year has been remarkable in that the current staff at Berowra Station have been so diligent in cleaning up the area around the station that there has been so much less rubbish that we probably will not need to do this area next year.

We also met an athletic man who regularly runs up and down the highway and alerted us to the rubbish at the truck stop. It was unfortunate that our youngest volunteer, Jack Crossman, left before we got the cameras out

Thanks to all our volunteers!



SYDNEY HILLS DISTRICT BRANCH OF THE ASSOCIATION OF INDEPENDENT RETIREES

The Independent Retirees will be holding their next meeting on Friday 3rd April at Beecroft Presbyterian Church Hall. Welham Street Beecroft. Meeting will commence at 10.45am.

Guest speaker is Lawyer, **Owen Hodge** who will cover "**Estate Planning, Elder Law & Contested Estates**".

Throughout the year we will have a lineup of very interesting guest speakers and topics, relating to retirement, health, technology safety and changes which affect retirees. We welcome visitors, and new members. Come along! Make new friends! Keep abreast of Government Changes! We all need to work together for a better future in retirement!

For more information please contact: Lauris Rennie: 96341186 or Mal Steel: airsdneyhills@gmail.com

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Your Community Diary Dates are presented by HORNSBY KU-RING-GAI VISITORS GUIDE

Sydney's Upper North Shore | Rural Region | Hawkesbury River | Waterways

VOLUME 12 IS OUT NOW! FREE 64 page print edition or READ ONLINE www.thebushtele.com.au/hkvg

Thursday 12th March 2020

Chai & Chat Beginners Hindi.

Teach, speak, learn & make friends, Indian cafe style. 7-9pm. Community Church Hornsby, 4/67 Jersey St Hornsby. Gold coin donation. Enq: namaste@chaiandchat.org or Teela 0432 920 259

Berowra Garden Club meets at the Clubhouse, Warrina St Oval at 7.30pm. Guest speaker or activity, benching of plants and floral art plus supper. All welcome. Enq: Pam Naylon 9456 2070

Aglow International Australia - Hornsby Come and be refreshed in the Spirit at the Uniting Church Worship and Activities Centre, 24 William St, Hornsby at 7pm, cost \$5 includes Supper.

KYB is a women's non-denominational Bible study. We meet every week during school terms at St. Mark's Anglican Church Berowra at 10:30-midday.

Hornsby District Lantern

Club Trivia night to be held at The Grange, 2 McAuley Place, Waitara. Commencing at 7pm. A small donation of \$10 entry fee will be charged for which you will be provided with a small supper, purchase of raffle tickets as well. Prizes for the winners of the trivia also for the raffle tickets. If interested, please phone Mrs. Anne Drummond on 9989 8353 to book or for more information.

Berowra Toastmasters at 7.15pm for 7.30pm in the Balcony Room of the Berowra Community Centre. Develop your public speaking and leadership skills. Guests welcome, no charge. Enq: Avni 0422911994

Friday 13th March 2020

Friday Fellowship - St Pauls Anglican Church, Pearces Corner, Wahroonga. Church Service at 10:30am followed by guest speaker prior to our luncheon.

Let's Chat in English! Improve your English speaking skills and enjoy a chat in English with morning tea included. 10am – noon at Mt Colah Uniting Church,

cnr Pacific Highway and Amaroo Avenue, Mt Colah. Classes are free, enquiries to Diana 0427 405 416

The Australian Plants Society-

North Shore Group will meet at 7.45pm in the Willow Park Community Hall, 25 Edgeworth David Avenue, Hornsby. Plenty of parking. APS member and photographer Bruce Usher will give a stunning photographic presentation focusing on Angophoras and Eucalypts. Visitors welcome. Native plants and beautiful photographic cards for sale. Browse through our extensive library and join us for supper. For more information visit www.austplants.com.au/North-Shore

Saturday 14th March 2020

Hornsby RSL Computer Club from 3pm in the Hornsby RSL Club Boardroom. Technical help with computers, devices and phones. Talks and discussions. Visitors welcome. Contact Mark 9482 4294.

Binnowie Community Garden Learn, share and connect at this garden working bee at 41-45 Berowra Waters Road, 8am – 10am with light breakfast. All welcome. Enq: Ann 0403 961 775

Monday 16th March 2020

Dural & District Prostate Cancer Support Group meets at Blue Gum Centre, Glenhaven Green, 599-607 Old Northern Rd, Glenhaven. 7pm. Speaker is Dr. James Symons - Urologist specialising in Robotic & minimally invasive Oncology Surgery. For further info please phone Denis on 9629 2645 or Maurice on 9654 2138. Light refreshments provided.

Dance Group - Social & Australian Dances taught, 7:30-9:30pm. Pennant Hills Community Centre, Under Pennant Hills Library. Enq: Wilma 0413 673 339.

USA Current World Berowra Community Centre, 10am - 12pm. Speaker: Joan Scott. Subject: "Hazardous Chemicals", dealing with dangerous chemicals. Enq: djscott@tpg.com.au or 0405 453 396

Tuesday 17th March 2020

Asquith Indoor Carpet Bowls meet at Mt Colah Community Centre,

Pierre Close, Asquith 9.30 - 12.30. Enq: Jenny 9477 1855

Berowra Uniting Church

Community Playgroup 10am to midday. All parents, grandparents and carers of children from birth to 5 years (or till they start school). Enq: Julie 0427561656 or Ann 0414464135

The Turrumurra Spinners and Weavers Group meet from 10am -12noon at the Turrumurra Seniors Centre, 1 Gilroy Rd, Turrumurra. We have been meeting here for 46 years furthering the art of hand spinning, weaving, dyeing and associated handcrafts. Enq Julie noonel@ozemail.com.au

Wednesday 18th March 2020

Hornsby District Lantern Club - Pennant Hills Leisure and Learning Centre, 8 Warne Street, Pennant Hills. 10am. Enquiries: helenrue@msn.com

Berowra Senior Citizens Club meets at Berowra Community Centre 9am - 12md. All welcome. Enq., Cheryl 9456 2139, Tom 9456 0407, email: Berowra.seniors@hotmail.com and on Facebook.

Berowra Cyclists. Meet at Berowra Outdoor Centre, Pacific Highway, Berowra at 7.30am (to Cheero Point, 40kms return) and 8.30am (to Pie in the Sky, 20kms return.) Both rides meet for coffee at 9am at Pie in the Sky. New riders welcome. Enq: Barbara 0408 056 910.

Helping Hands Craft Group.

10am to 2pm, Hornsby Heights Community Centre, 104A Galston Road Hornsby Heights, \$5 incl morning tea, bring own lunch, Carolyne 0403 025 316

Hornsby Shire Family History

Group meets at Hornsby Library 2-4pm. Famous/Interesting ancestors. Enquiries www.hornsbyshfgh.wordpress.com

Prayer on Wheels Hornsby, a Christian interdenominational group meets at 1pm. 24 Derby Road, Hornsby. All visitors welcome. Enq 9489 5274. Janet

Hornsby National Seniors Mid monthly outing is to the Female

Orphan School Parramatta.

Enq: Dot 9477 3243

Thursday 19th March 2020

Chai & Chat Beginners Hindi.

Teach, speak, learn & make friends, Indian cafe style. 7-9pm. Community Church Hornsby, 4/67 Jersey St Hornsby. Gold coin donation. Enq: namaste@chaiandchat.org or Teela 0432 920 259

KYB is a women's non-denominational Bible study. We meet every week during school terms at St. Mark's Anglican Church Berowra at 10:30-12midday.

Social Dance every third Thursday of the month at the Hornsby Uniting Church Hall 24 William St Hornsby hosted by the JH Dance Band and Friends. Old Time, New Vogue, Latin styles and more. 7:30pm to 10:15pm Cost \$7 Enq. Ric 0415 821 921

Mt Colah Group of the Embroiderers' Guild of NSW

Inc. meets at Hornsby Heights Community Centre, Galston Rd, Hornsby Heights from 10am to 2pm. Enq: Carol 9476 4199 or email: moy.carol@gmail.com



Send your diary dates to:
info@thebushtele.com.au

DOGGIE RESCUE DOG OF THE WEEK

MEET LENNY Lenny is a high energy busy 18 month old Jack Russell X.

Monika Biernacki says, "Lenny loves sniffing and running in the grass and enjoys the company of other dogs however he can get in the face of other dogs and become annoying.

He loves tug games and squeaky toys. Lenny has some basic obedience but needs a family used to highly strung dogs that need a calm environment to pay attention. When Lenny gets nervous or feels he is cornered, *he can nip.*"

Lenny has a smooth coat and weighs 7kg, comes desexed, C5 vaccinated, heartworm free and microchipped. He would suit an adult home with PT working hours and a garden for Lenny to run in. Also included for the love and health of our dogs is a free Health and Wellness Voucher with our DR Vet. His adoption cost is \$400.

For further details call DoggieRescue on 9486 3133 or email monika@doggierescue.com.
RON R251000024





DON'T BE BLINDSIDED BY GLAUCOMA

World Glaucoma Week 8th - 14th of March 2020

Glaucoma causes progressive damage to the optic nerve and retinal nerve fibres.

World Glaucoma Week has been established to encourage early detection, especially for those with a family history, who are more likely to suffer from Glaucoma.

Glaucoma affects approximately 300 000 Australians. It is generally painless and symptomless. 50% of affected people are unaware that they have the disease.

Those who have a family history of glaucoma are more likely to suffer from the condition.

The most common cause of damage is increased pressure within the eye.

"A number of glaucoma treatments are available to help to reduce the pressure in the eye, with eye drops being the most widely used," said Optometrist **David Hendry**.

If you or someone you know has a family history of glaucoma, remind them to have regular comprehensive eye exams. **The damage caused by glaucoma is irreversible, so early detection is critical.**

David Hendry EyeQ optometrists are dedicated to delivering the very highest standard of eyecare, personalised to each patient.



CREATIVE CARERS SUPPORT GROUP

Are you caring for a loved one, elderly parent, family member, child with a disability or a partner and would like to join a creative carer's group?

Would you like to connect with other Carers in a supportive and creative environment? A place where you can meet, talk and connect.

Date: Every Monday, 10am - 2pm

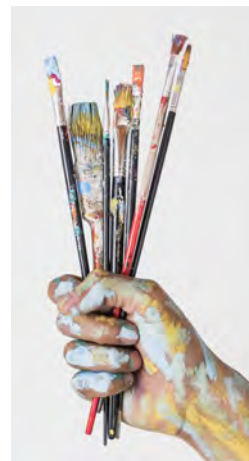
Location: The Drawing Room, Wallarobba, 25 Edgeworth David Avenue, Hornsby

Event cost: Gold coin donation.

Website: www.nslhd.health.nsw.gov.au/services/carer

Contact: Mary Beijerinck-Gooley, 0434 323 411

Email: NSLHD-Carers@health.nsw.gov.au



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LOCAL FINALISTS FOR 2020 AUSTRALIAN SMALL BUSINESS CHAMPION AWARDS

Gorgeous gowns, an excited audience and cheers as winners give tearful speeches of thanks. *It's not the Oscars.*

It's the Australian Small Business Champions Awards.

The *night of nights* for Australian small businesses is back for its 22nd year and – and several locals are in contention to win the national prize in their categories.

Awards founder **Steve Loe** said that watching how hard his parents worked as small business people was his inspiration for starting the program in 1999.

"As a child, I always thought my parents deserved an award for their hard work as much as any actors who received trophies at the Oscars," he said.

"Starting the Australian Small Business Champions Awards is my way of honouring, not only my parents, but the hard work and sacrifices made by so many small business people. It also acknowledges the enormous contribution they make to communities across the country."

Mr Loe started **Precedent Productions**, the company that organises the awards, little daring to hope that it would grow as successful as it has in the past two decades.

"The Australian Small Business Awards has become Australia's largest and most prestigious small business awards program," he said.

A panel of judges examines all aspects of each finalist business including strategies, customer service, vision, support of the local community and growth.

Mr Loe said financial success was by no means the most important factor in deciding winners. *"People who make a difference ... those are worthy winners,"* he said.

Award winners will be announced at the presentation dinner to be held on Saturday 21st March at The Star, Sydney.

"None of this would be possible without the generous support of our award sponsors: **NOVA Employment, Castaway Forecasting and Big Clean,**" Mr Loe said.

For further information about the Australian Small Business Champion Awards visit www.businesschampions.com.au.



CONGRATULATIONS TO THE LOCAL FINALISTS!

Shuriken Consulting Hornsby, Barr Automotive, Art of Smart Education, Just Better Care Hills District, Circus Akimbo, GLM Dance Studio, Heimat, Hornsby Framing, Launch Scale Automate, Brasserie L'Entrecote, Turrumurra Veterinary Hospital, Wildkids Australia, Crystal Pools, Pennant Hills Dental Centre, Bumph & Scumble Design, Roma Vino - North Epping.

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*We are proud finalists in the
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LOCAL FAMILY MECHANIC HOPEFUL WINNERS

On the 21st March, owners of local family business, **Barr Automotive**, will be on the edge of their seats in anticipation as the **2020 Small Business Champions Awards** come to the Automotive Services category.

Barr Automotive started in the 1970s by its namesake **Denis Barr** in Redleaf Avenue Wahroonga. Denis moved the then known *Denis Barr Automotive*, to Hornsby, and in the mid-2000s retired, selling up to a friend and industry colleague **Deyan Barrie**, founder of **Barrie Auto Electrics**.

On 1st July 2019, Deyan's daughter **Lydia** and son-in-law **Igor** purchased the business and renamed it to a shorter **Barr Automotive**.

Having already worked in the family business as partners for years, they decided to take a leap of faith and take on the business as sole owners. Their dream is to change the way automotive shops and their customers interact by forging relationships around trust and knowledge.

"Ultimately, our aim is not to have you in, out, and see-ya-later but to make sure that you know your car just as we do. It's a relationship, not a fling," the couple explained.

In 2019, Barr Automotive won the most outstanding Automotive Services in the **Hornsby Ku-ring-gai Local Business Awards**. *We wish these well-deserving finalists the best of luck and hope they take out the top prize this month.*



AWARD WINNING TEAM JUST AROUND THE CORNER!

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Just Better Care envisages a society where older adults and people with disability can stay at home and continue to participate in their community.

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HEIMAT ARE FINALISTS IN THE 2020 AUSTRALIAN SMALL BUSINESS CHAMPION AWARDS

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Heidi and Matt identified there was a gap in the market whereby local businesses were not offering a service that was fully focused on meeting the needs of landlords and tenants, ensuring that investors assets were successfully managed.

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Heimat's specialised approach to Property Management has been well received by the community. Heimat was the proud winner of the **2019 Hornsby Ku-ring-gai Local Business Awards** for "Most Outstanding Real Estate Agency".

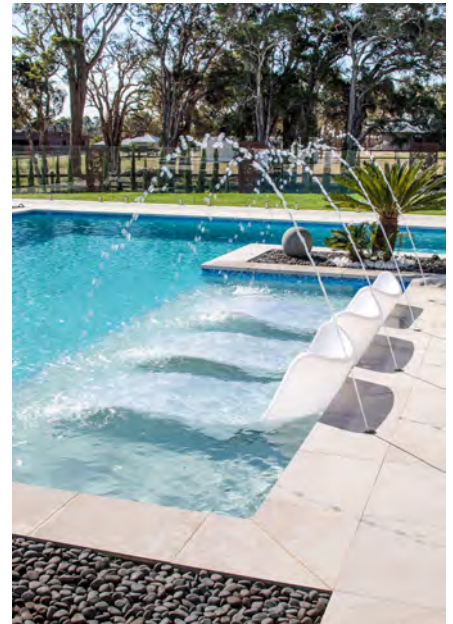


CRYSTAL POOLS IS A DOUBLE FINALIST IN THE AUSTRALIA BUSINESS AWARDS

Crystal Pools has been selected as a Finalist in the **Australian Small Business Champion Awards 2020** from over 3,000 entries received this year. This comes on the back of winning **Business Of The Year** in the recent **2019 Hornsby Ku-ring-gai Local Business Awards**.

Crystal Pools is now a finalist in two categories for the national awards, receiving acknowledgement as an elite **Australian Small Business** in category of **Business of the Decade** and also the **Trade Services** category.

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Crystal Pools a finalist in the Australian Small Business Champion Awards



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Hot on the heels of our recent win as **Business Of The Year** Crystal Pools is proud to announce it is also a finalist out of 3,000+ entries in the Australian Small Business Champion Awards.

DUAL FINALIST: **Business of the Decade** and also the **Trade Services** category



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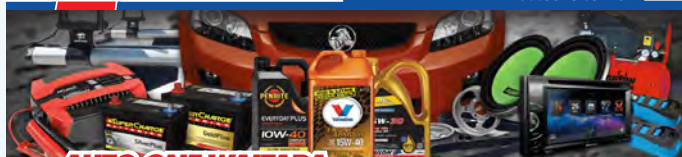
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A study of the recent sales in our local area indicates that certain off-market sales have sold for considerably less than what the market has been dictating.

Before choosing to sell off-market, there are two questions you should ask:

1. Is potentially risking tens of thousands of dollars really worth a few thousand you might save on marketing costs?
2. Is the agent recommending an off-market sale working to get you the best possible price, or are they just looking for a quick, easy sale?

The fact is: If you sell off-market, you'll never know whether you've achieved the maximum sale price for your home.

Don't sell yourself short in today's improving market.

Call me today to discuss how a professional marketing campaign will put us in the best possible position to negotiate the price your home deserves.

Adam Castelnovo

0415 217 322

adam@cassproperty.com.au



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